



19<sup>TH</sup> ANNUAL

## EU-UN PROCUREMENT SEMINAR

17-18

APRIL, 2023

NEW YORK CITY

Bohemian National Hall  
321 E 73rd Street,  
New York, NY 10021

In 2021, the UN Secretariat spent over 2,000 million USD in goods and services, of which 340 million went to the EU companies.

**Attend the seminar to learn how to do business with the UN Secretariat.**

[www.eupf.org](http://www.eupf.org)



## WHO SHOULD ATTEND?

- Representatives from EU companies who seek to become long-term suppliers to the UN Secretariat.
- EUPF focuses on the following industry sectors: food, fuel, security, renewable energy, drones, aviation, logistics and IT.

## WHAT TO EXPECT?

- Presentations and resources offering unrivalled insight of the UN Secretariat Procurement Division.
- In-depth understanding of where to find procurement notices, how the tender process works and procurement plans for 2023.
- Deep-dive sessions and opportunities to present your products and services for companies in the areas of food, fuel, security and renewable energy.
- Opportunity to have 1 on 1 sessions with UN Secretariat Procurement Division officials for companies in the sectors of drones, aviation, logistics and IT.
- Get individual support with the vendor registration process on the UNGM website.
- Invited organizations: UN Secretariat, UN Women, UNICEF and World Bank.
- Learn about UNOPS and UNDP through recorded sessions.
- Excellent B2B Network opportunities with more than 60 other EU companies.

REGISTRATION  
FEE

REGISTRATION STARTS ON  
FEBRUARY 1

**\$950**

EARLY BIRD THROUGH  
FEBRUARY 17

**\$1100**

THROUGH  
MARCH 17

per each company representative (max. 3 people per company)

# FEBRUARY 16

9AM (EST)

## OVERVIEW OF THE UNITED NATIONS PROCUREMENT MARKET AND THE TENDER PROCESS.

Overview of the procurement requirements of the UN Secretariat and their tender process.



WEBINARS FOR EU COMPANIES ON UN PROCUREMENT  
In collaboration with several UN agencies

## FREE FOR EU COMPANIES

FOR MORE INFORMATION ON WORKSHOPS AND WEBINAR  
REGISTRATION PLEASE GO TO [WWW.EUPF.ORG](http://WWW.EUPF.ORG)

### DAY 1

# APRIL 17

8:30 – 9:00

REGISTRATION AND COFFEE

9:00 – 9:15

OFFICIAL OPENING

9:15 – 10:00

OVERVIEW OF UN PEACEKEEPING MISSIONS

10:00 -10:45

OVERVIEW OF UNPD PROCUREMENT

10:45 – 11:00

COFFEE BREAK

11:00–13:00

**DEEP DIVE SESSION: FOOD CATEGORY  
STRATEGY AND VENDORS PRESENTATIONS.**

11:00 – 12:30

WORKSHOP 1: LOGISTICS  
AND TRANSPORTATION

13:00 – 14:00

LUNCH BREAK

14:00 – 14:45

AGENCY PRESENTATION: UNICEF

14:45 -15:30

AGENCY PRESENTATION: WORLD BANK

15:30 – 15:45

COFFEE BREAK

15:45 – 17:45

**DEEP DIVE SESSION: FUEL CATEGORY  
STRATEGY AND VENDORS PRESENTATIONS**

15:30 – 17:45

ONE-ON-ONE MEETINGS

18:00 -19:30

INFORMAL NETWORKING RECEPTION

### DAY 2

# APRIL 18

8:30 – 9:00

COFFEE

9:00 – 10:00

WOMEN IN BUSINESS WITH UN WOMEN

10:00 – 11:00

TRADING PLACES WITH THE UN

11:00 – 11:15

COFFEE BREAK

11:15 – 13:15

**DEEP DIVE SESSION: RENEWABLE ENERGY  
CATEGORY STRATEGY AND VENDORS  
PRESENTATIONS**

11:15– 12:45

WORKSHOP 2: INFORMATION AND  
COMMUNICATION TECHNOLOGIES

13:15 – 14:15

LUNCH BREAK

14:15 – 16:15

**DEEP DIVE SESSION: PHYSICAL AND  
VIRTUAL SECURITY CATEGORY STRATEGY  
AND VENDORS PRESENTATIONS**

14:15 – 16:15

ONE-ON-ONE MEETINGS